



Australian Government  
Australian Centre for  
International Agricultural Research



# Agronomic and economic results of improved cassava management

IS THERE AN INCENTIVE AT THE FARM LEVEL?



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Alliance



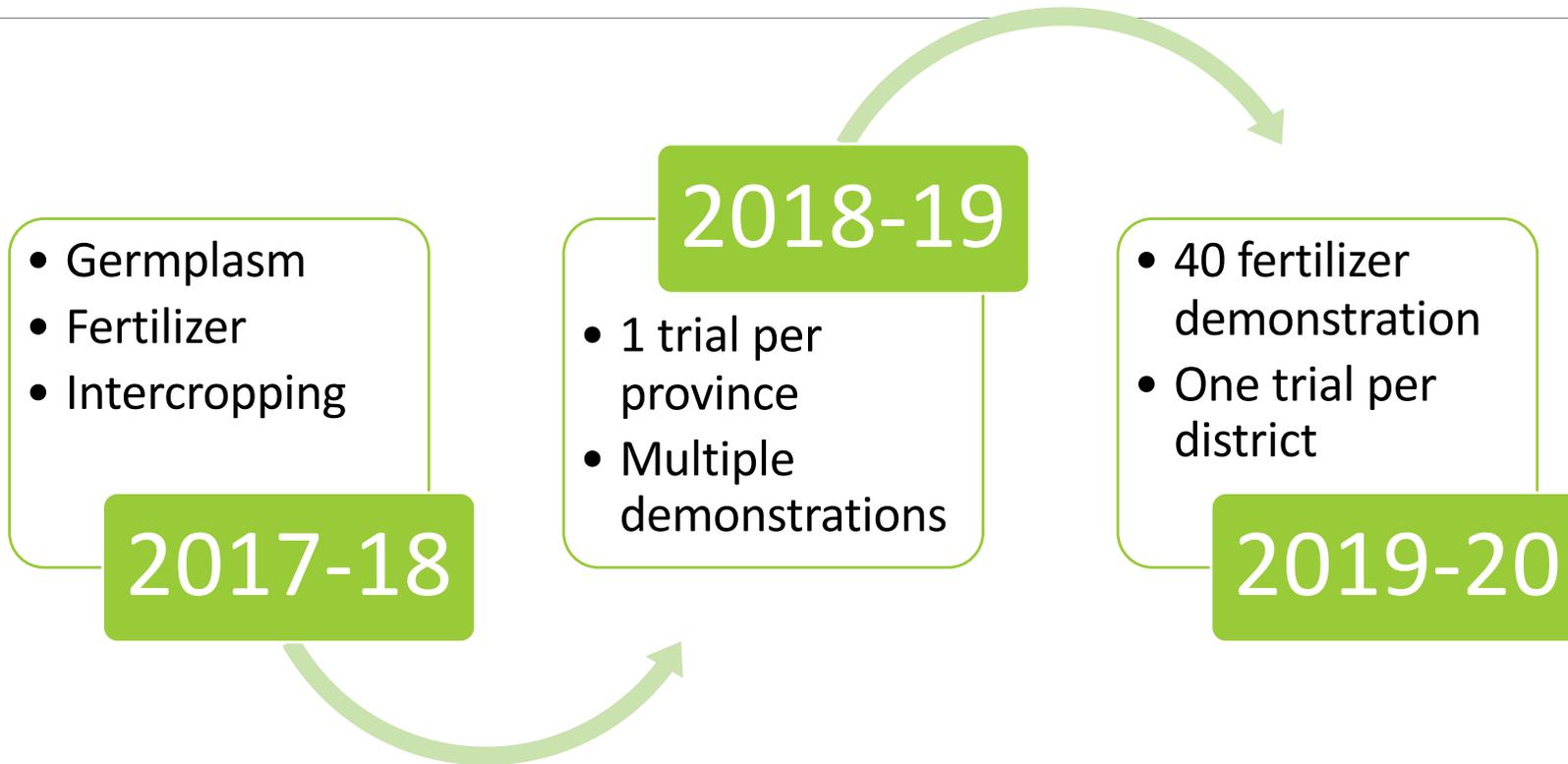
# Outline

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1. Timeline and strategy
  2. Variety evaluation
  3. Improve fertiliser utilisation
  4. Disease management
  5. Soil management
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# Timeline

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# Variety

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IDENTIFYING PREFERRED VARIETIES OF FARMERS AND PROCESSORS  
FOR MULTIPLICATION AND DISTRIBUTION



# Variety assessment in Year 1 (2017-18)

Fresh root yield (t ha<sup>-1</sup>) of 7 Cassava varieties in 3 Districts

Variety	Kenethao	Paklai	Viengthong
KM140	28.3	22.7	19.8
KM21-12	21.5	25.3	10.7
KU50	24.7	23.8	11.8
Local	23.9	28.8	15.1
<b>Rayong 11</b>	<b>28.3</b>	<b>28.2</b>	<b>21.3</b>
Rayong 72	22.3	30.1	17.1
Rayong 9	27	25.1	14.5
	Fresh Root yield	Starch content	Starch yield
	(t ha <sup>-1</sup> )	(% fresh root weight)	(t ha <sup>-1</sup> )
<b>Rayong 11</b>	<b>25.91<sub>a</sub></b>	<b>30.67<sub>a</sub></b>	<b>7.9<sub>a</sub></b>
KM140	23.59 <sub>ab</sub>	23.54 <sub>bcd</sub>	5.5 <sub>b</sub>
Rayong 72	23.19 <sub>ab</sub>	23.60 <sub>bcd</sub>	5.6 <sub>ab</sub>
Local	22.58 <sub>ab</sub>	25.57 <sub>bc</sub>	5.7 <sub>ab</sub>
Rayong 9	22.19 <sub>ab</sub>	26.70 <sub>b</sub>	6.3 <sub>ab</sub>
KU50	20.12 <sub>ab</sub>	21.65 <sub>d</sub>	4.7 <sub>b</sub>
KM21-12	19.16 <sub>b</sub>	22.76 <sub>cd</sub>	4.7 <sub>b</sub>

Rayong 11



Rayong 72

Farm gate prices do not consider starch content which encourage varieties not necessarily the preference of starch processing sector

# Evaluation of varieties for direct consumption

(opportunistic activity requested by farmers in Viengthong)

No	Treatment	Root yield (t/ha)	% starch content
1	KM140	9.8	21
2	Local *	6.5	19
3	NARC61	7.8	22

No	Treatment	Female			Male		
		Not good	Good	very good	Not good	Good	very good
1	KM140	2	1	7	2	4	7
2	Local	3	5	2	4	6	3
3	NARC61	5	4	1	5	4	4



Loss of traditional eating varieties from the landscape

\* Not known with variety farmers were growing

# DNA fingerprinting of collection

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The Lao Cassava Collection that includes eating varieties and landraces has become heavily infected with CWBD

DNA fingerprinting identified several unique clones in need of conservation (not in genebank in CIAT or in Vietnam adoption study)

Capacity building of tissue culture lab is ongoing

Recommend survey and collection within Laos before landraces are lost.



# Outcome of variety work

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1. Begin to distribute Rayong11 for farmer evaluation in 2018-2019, especially in areas with CWBD
2. Import Rayong11 from TTDI to Cambodia for testing against CMD – highly susceptible to SLCMD
3. Re-consider future distribution.... KU50 shows good resistance to CMD = ?
  - New clones are arriving for evaluation in new ACIAR project
4. Industry interested in promoting varieties with high starch content and resistant to disease.



# Fertiliser utilisation for higher productivity

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WHAT AND HOW MUCH TO ADD



# Baseline: Almost zero adoption of fertiliser in sites in Lao PDR

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	Bolikhan	Kenthao	Paklai	Viengthong	Total
Do you apply organic fertiliser to your cassava?	1.1%	0.0%	0.0%	0.0%	0.3%
Do you apply inorganic fertiliser to your cassava?	1.1%	0.0%	0.0%	0.0%	0.3%
Do you understand what the NPK values mean on the fertiliser you apply?	1.1%	1.1%	1.1%	0.0%	0.8%
Have you ever seen a fertiliser trial on cassava?	6.7%	4.4%	3.3%	3.3%	4.4%
Are you interested in visiting a fertiliser demonstration trial to see the result on production and returns?	53.3%	41.1%	52.2%	56.7%	50.8%
Are you interested in conducting a trial on your own land?	47.8%	44.4%	48.9%	53.3%	48.6%

# Y1 Fertiliser treatments x 2 varieties (2017-18)

Treatment	Actual fertilizer application (kg ha <sup>-1</sup> )			
	Urea (46-0-0)	TSP (00-42-00)	KCL	Manure
Control (00N-00P-00K)	-	-	-	-
NP low rate without K (40N-10P-0K)	87.00	54.60	-	-
Balanced NPK low rate (40N-10P-40K)	87.00	54.60	80.30	-
Balanced NPK low rate (40N-10P-40K)+Manure (5 t/ha)	87.00	54.60	80.30	5,000
Available fertilizer in local market (15-15-15) at 40N-40P <sub>2</sub> O <sub>5</sub> -40K <sub>2</sub> O		266.65		-
Balanced NPK high rate (80 N-20P-80K)	173.90	109.10	160.60	-

Commonly used on rice and available in markets



Compound



Urea



TSP



KCL

Difficult to obtain in local markets

# CWBD symptoms worse in zero treatment

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# Fresh root yield (t ha<sup>-1</sup>) Average of three districts

Variety	Fertilizer					
	<b>P0</b>	<b>P1</b>	<b>P2</b>	<b>P3</b>	<b>P4</b>	<b>P5</b>
<b>KU 50</b>	17.2	18.8	18.6	21.4	19.7	23.7
<b>Rayong 11</b>	18.1	22.3	25.1	27.9	23.9	28.2
Variety	P<.001	L.S.D.= 2.51				
Fertilizer	P=0.005	L.S.D.= 4.34				
Variety x Fertilizer	P=0.808	L.S.D.= 6.14				

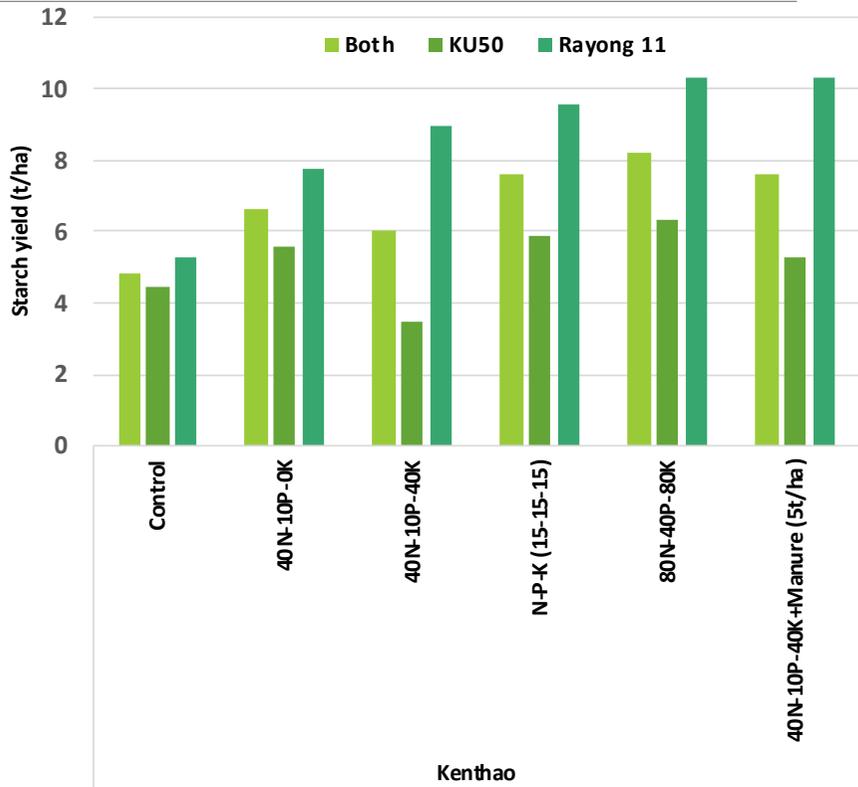
**P0** No fertilizer, **P1** 40N-10P-0K, **P2** 40N-10P-40K, **P3** 40N-10P-40K + Manure (5t/ha), **P4** N-P-K (15-15-15), **P5** 80N-40P-80K

## Starch content (%) of KU 50 and Rayong 11 while applied different fertilizer rate

District	Variety	P0	P1	P2	P3	P4	P5
<i>Kenethao</i>	<b>KU 50</b>	21.04	23.55	13.90	21.55	22.12	22.25
	<b>Rayong 11</b>	21.99	30.84	29.97	31.72	30.83	30.34
<i>Paklai</i>	<b>KU 50</b>	24.32	21.55	21.57	22.21	22.96	24.20
	<b>Rayong 11</b>	30.44	31.22	30.89	28.05	31.40	26.57
<i>Viengthong</i>	<b>KU 50</b>	24.70	19.33	14.65	21.54	20.98	19.53
	<b>Rayong 11</b>	28.21	27.75	27.25	29.51	29.51	24.71

P0 No fertilizer, P1 40N-10P-0K, P2 40N-10P-40K, P3 40N-10P-40K + Manure (5t/ha), P4 N-P-K (15-15-15), P5 80N-40P-80K

# Kenthao District example of marginal rate of return (MRR)



# Year 2 Results of replicated trials (2018-19)

Fertilizer (ordered by cost)	Fresh root yield (t ha <sup>-1</sup> )		Starch content (%)	
	Xayaboury	Bolikhamxay	Xayaboury	Bolikhamxay
no fertilizer	20.3 ± 5.3	7.3 ± 1.4	30.4	27.7
NPK (40-20-40)	34.2 ± 1.5	12.4 ± 0.1	29.2	29.7
(15-5-30) 300kg ha <sup>-1</sup>	36.5 ± 2.3	9.1 ± 0.7	30.7	28.4
NPK (80-20-80)	32.2 ± 5.2	10.3 ± 1.2	30.1	28.3
Location	P<0.001			
Treatment	P=0.005			
Location X Treatment	P=0.064			



# Economic analysis of 2018-19 trial

Treatment	Cost	Xayabouli		Bolikhamxai	
		Net Benefits	MRR	Net Benefits	MRR
Control (No fertiliser)	0	10,156,944		3,662,500	0
N:P2O5:K2O (40-20-40)	814,157	16,287,232	753%	<b>5,401,120</b>	<b>214%</b>
N:P2O5:K2O (15-5-30): 300 Kg/ha = (45-15-90)	<b>1,320,000</b>	<b>16,950,833</b>	<b>131%</b>	3,216,806	D
N:P2O5:K2O (80-20-80)	1,401,172	14,709,939	D	3,761,328	D



Root rot cause low yields and a reduction in net benefits

# Fertiliser demonstration



# Agronomic results of demonstrations

Commercially available NPK (15-5-30) 300 kg ha<sup>-1</sup>

District	Fresh root yield (t ha <sup>-1</sup> )		Starch content (%)	
	No Fertilizer	With Fertilizer	No Fertilizer	With Fertilizer
Kenethao	24.8 ± 2.7	36.8 ± 2.3	28.6 ± 2.8	25.9 ± 2.2
Paklai	25.0 ± 2.4	33.5 ± 2.1	24.0 ± 5.2	24.9 ± 3.9
Viengthong	26.4 ± 2.6	29.7 ± 2.4	29.1 ± 0.2	30.9 ± 1.3
Bolikan	12.3 ± 1.5	21.1 ± 2.1	25.1 ± 1.7	27.5 ± 2.3
Location	P <0.001, l.s.d. 3.93			
Treatment	P <0.001, l.s.d. 2.78			
Location X Treatment	P=0.169, l.s.d. 5.56			



# Economic results of demonstrations

District	Paklai	Kenthao	Bolikan	Viengthong
Yield without fertiliser (t/ha)	27.8	24.8	12.3	26.4
Yield with fertiliser (t/ha)	37.2	36.8	21.1	29.7
Difference (t/ha)	9.5	12.0	8.8	3.3
Current price (kip/kg)	540	540	540	500
Cost fertiliser (kip/ha)	1,320,000	1,320,000	1,320,000	1,320,000
<b>Current cassava root price</b>				
Marginal Net Benefits (kip/ha)	3,785,333	5,140,667	3,428,240	313,796
MRR (%)	286.8%	389.4%	259.7%	23.8%
<b>Low cassava root price: 300 kip per ton</b>				
Marginal Net Benefits (kip/ha)	1,516,296	2,269,259	1,317,911	- 339,722
MRR (%)	114.9%	171.9%	99.8%	-25.7%

# Enterprise budget

	Without fertiliser	With fertiliser
Material costs (A)	1,600,000	2,920,000
Labour costs (B)	6,420,000	6,660,000
Total costs (A+B = C)	8,020,000	9,580,000
Revenue (D)	16,114,691	21,598,198
Net returns (D-C)	8,094,691	12,018,198
Net returns to household resource (D-A = E)	14,514,691	18,678,198
Labour days (F)	152	158
Net returns per labour day (E/F)	95,491	118,216
<b>Low price scenario</b>		
Revenue	8,335,185	11,171,481
Net returns	315,185	1,591,481
Net returns to household resource	6,735,185	8,251,481
Labour days	152	158
Net returns per labour day	44,310	52,225



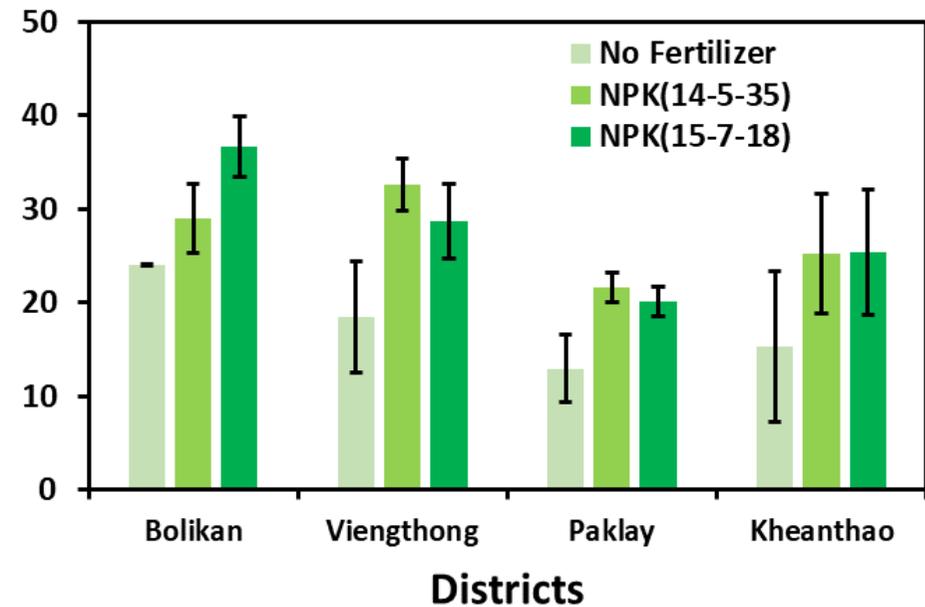
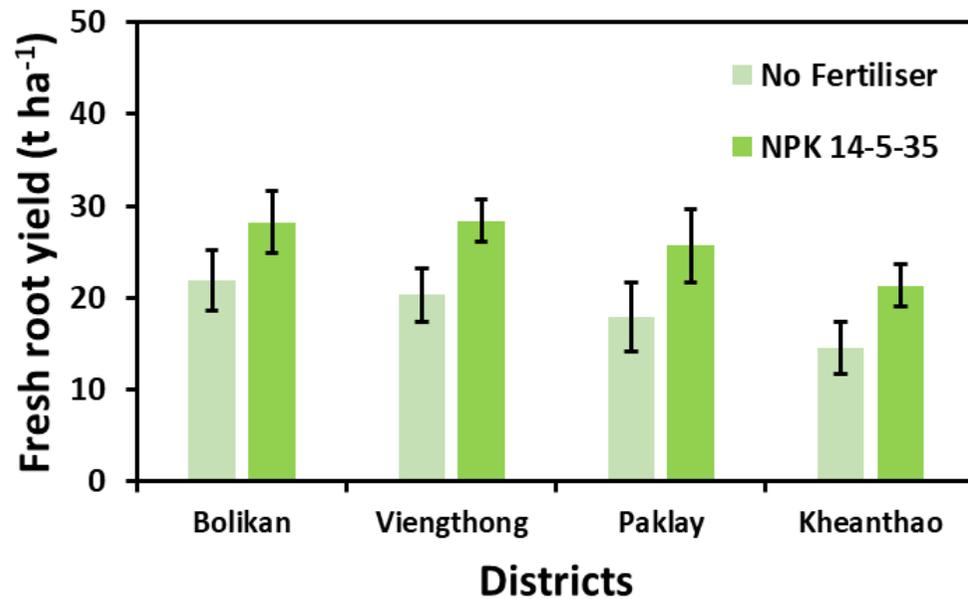
# Comparison of commercially available fertilizer and single nutrient application (2019-2020)

Fertilizer	Cost of fertilizer (LAK ha <sup>-1</sup> )	Fresh root yield (t ha <sup>-1</sup> )		Starch content (%)	
		Paklai	Viengthong	Paklai	Viengthong
	<i>Prices may vary in local market</i>				
P0 (No fertiliser)	0	6.1 <sup>a</sup> ± 0.53	10.3 <sup>a</sup> ± 1.91	23	23
P1 N:P <sub>2</sub> O <sub>5</sub> :K <sub>2</sub> O (14-5-35)	1,653,000	10.4 <sup>b</sup> ± 0.63	27.6 <sup>b</sup> ± 1.17	24	29
P2 N:P <sub>2</sub> O <sub>5</sub> :K <sub>2</sub> O (15-7-18)	1,444,200	9.5 <sup>b</sup> ± 0.39	23.7 <sup>b</sup> ± 5.40	22	26
P3 N:P <sub>2</sub> O <sub>5</sub> :K <sub>2</sub> O (40-10-40)	1,080,265	10.8 <sup>b</sup> ± 1.97	27.9 <sup>b</sup> ± 1.88	24	26
P4 N:P <sub>2</sub> O <sub>5</sub> :K <sub>2</sub> O (80-20-80)	2,160,530	11.5 <sup>b</sup> ± 2.08	24.2 <sup>b</sup> ± 4.69	22	30
Location	P<0.001, l.s.d. 3.62				
Treatment	P=0.004, l.s.d. 5.72				
Location X Treatment	P=0.150, l.s.d. 8.09				

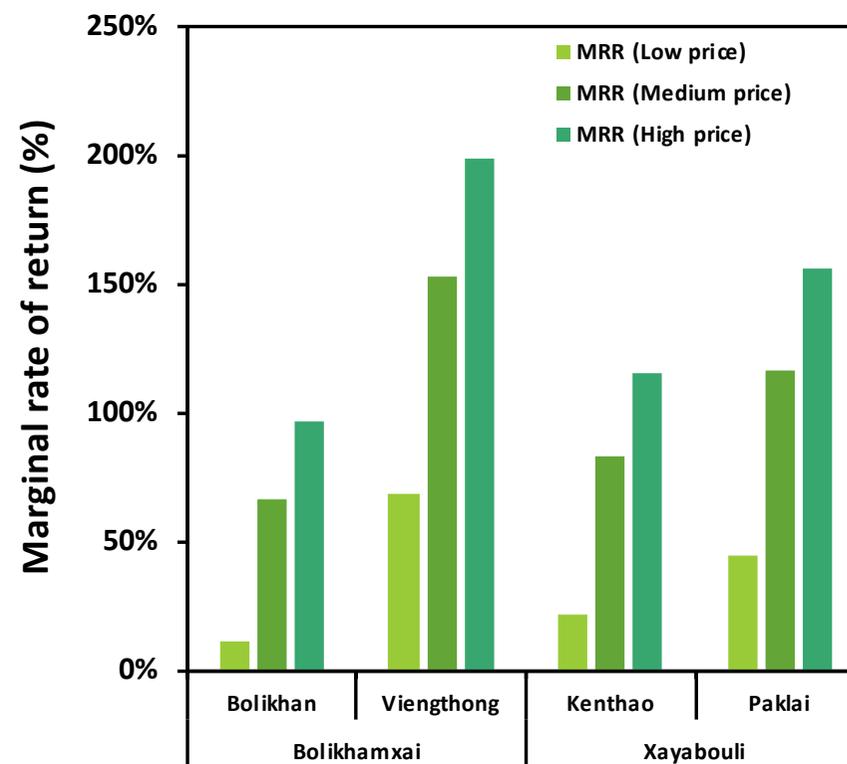
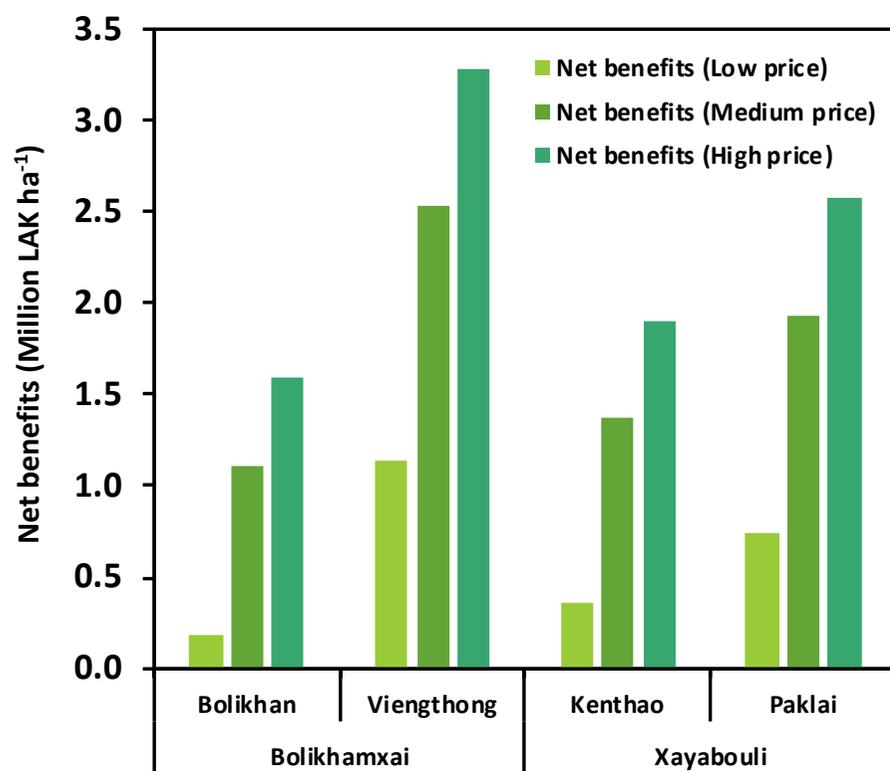
No Significant difference in yield between fertilizers treatment. If results is consistent cheapest option recommended

# Demonstrations of commercially available fertilizer

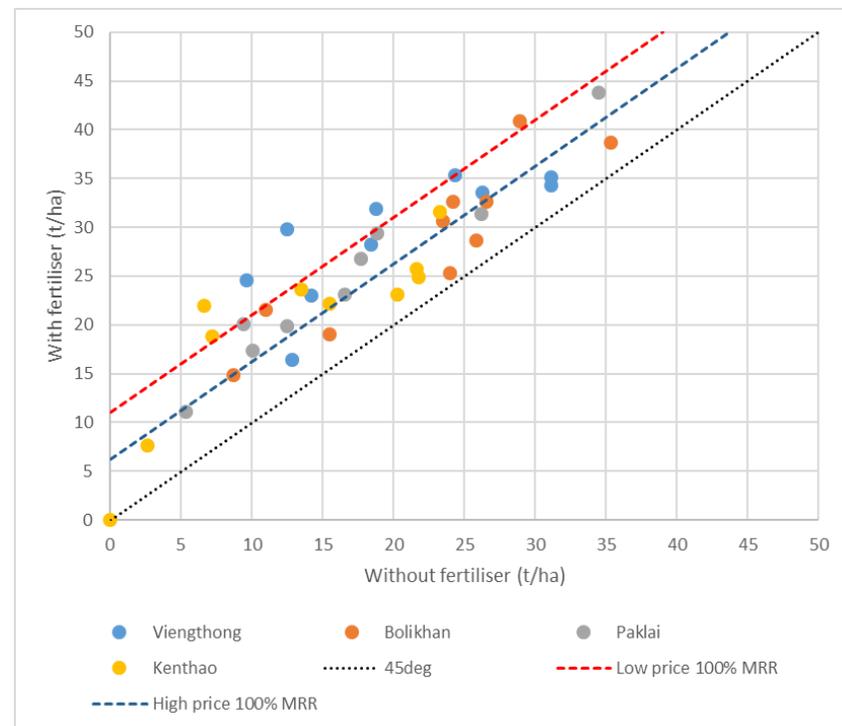
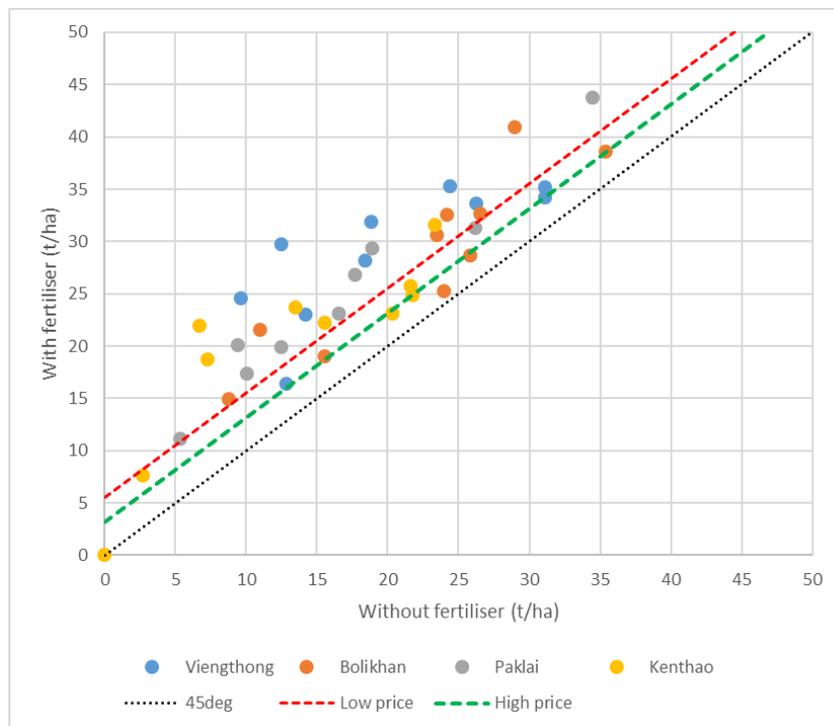
40 un-replicated larger area demonstrations in farmers fields under farmer management



# Average net benefits & rate of return



# What is an attractive rate of return?



100% rule of thumb for farmers with limited experience with fertiliser used

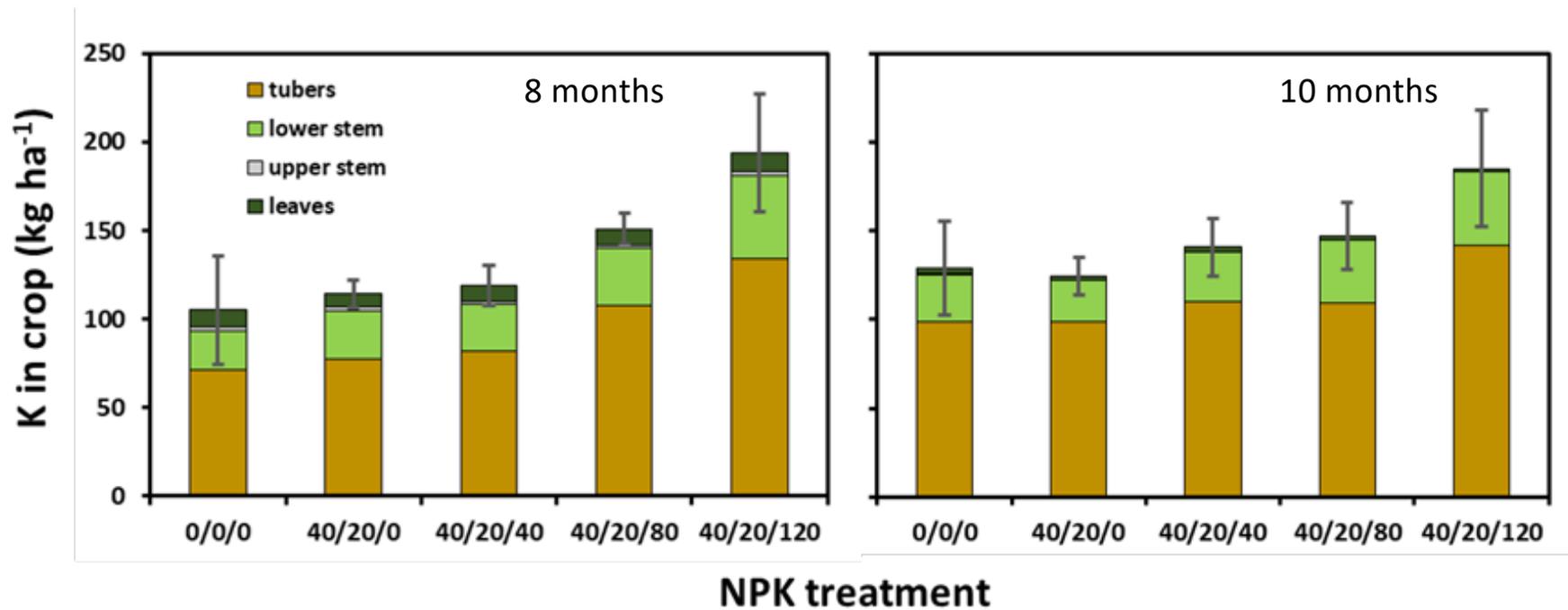
# Soil management

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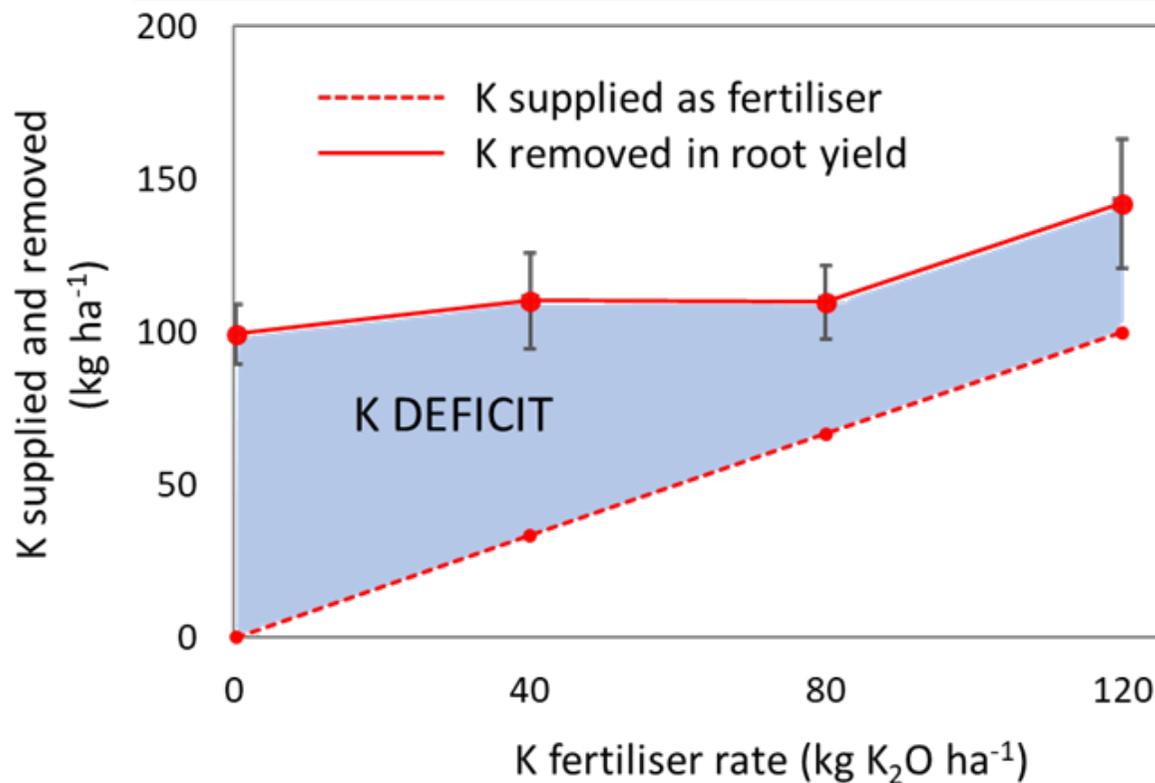
HOW MUCH NUTRIENT REMOVED WITH HARVEST



# Harvesting removes a significant amount of K



# K removal was higher than K supplied



- Important implications for policy makers & industry promoting (or exploiting) the organic cassava starch segment of the market.
- Most organic fertility management options address Nitrogen but not Potassium.

# Pest and disease

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# Differential impact of CWBD by variety



KU50

Rayong 11

# Extension of basic information

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How to identify CWBD in the field

How to identify CWBD in stem

Importance of rouging infected plants

Varieties that are less susceptible

## **Impact**

Many farmers report getting CWBD under control



# Q: Who has CWBD in their field??

**ພະຍາດຟອຍຂົນໄກ່ ແລະ ວິທີການປ້ອງກັນ**

ພະຍາດນີ້ເປັນອັນຕະລາຍແນວໃດຕໍ່ກັບມັນຕົ້ນ?

ພະຍາດຟອຍຂົນໄກ່ຂອງມັນຕົ້ນແມ່ນພະຍາດຮ້າຍແຮງ. ພະຍາດນີ້ມີວິນາຍາກະທົບຕໍ່ຫົວ ແລະ ຫາດຟັງບັນຈຸໃນມັນຕົ້ນ. ຕົ້ນທີ່ຕິດພະຍາດຈະເຮັດໃຫ້ຜົນຜະລິດມັນຕົ້ນຫຼຸດລົງສູງເຖິງ 80%.

ພະຍາດນີ້ມີການແພ່ຂະຫຍາຍໄດ້ແນວໃດ?

ພະຍາດນີ້ແພ່ຂະຫຍາຍໄດ້ຫຼັກໆແມ່ນຊາວກະສິກອນໄດ້ນໍາເອົາທ່ອນໝັ່ນທີ່ຕິດເຊື້ອພະຍາດໄປປູກ.

ພວກເຮົາຄວນປ້ອງກັນໄດ້ແນວໃດ?

ມີໃບອອກຕາມຍໍ່ຕາຂອງວ່າຕົ້ນແບບປົວປົກກະຕິ



ປູກທ່ອນໝັ່ນທີ່ຕິດພະຍາດ

ຕົ້ນປູກທ່ອນໝັ່ນທີ່ຕິດພະຍາດ

ນໍາເອົາທ່ອນໝັ່ນຕິດພະຍາດໄປທຳລາຍກຸ້ມ

ສິຕິວິນາຍາກະທົບ

ສິລິວິນາຍາກະທົບ

Logos: NAFRI, CIAT 50 (1887-2017), The University of Queensland, Australian Centre for International Agriculture Research.



# Training of DAFO and farmers



# Conclusion

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1. Selecting well adapted **varieties** can have significant impact on farmer incomes (typically only through yield as prices not paid on starch content in most situations);
2. And processors profitability (amount of roots available x starch content that impacts efficiency).
3. Variety recommendations can not cannot be separated from disease situation which is creating greater incentive for industry to engage in the seed system.
4. **Fertiliser** on average provides good economic returns at the plot level, however can not be separated from other management – weeding, pest and disease.
5. Simple extension messages can regarding disease management can have a large impact on getting of top of disease before situation becomes too bad that no clean stems exist.
6. Intercropping and many soil management activities face considerable hurdles in terms of labour productivity
7. At the field level – many of the activities indicate an incentive for adoption using an economic lens. However, more constraints will be discussed in next presentation before likely to see widespread scaling by private sector actors.